BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 707.822.498.281 | 659.654.924.182 |
| I | Cash \& Cash equivalents | 110 |  | 2.047.904.105 | 6.125.237.523 |
| -------1 | Cash | 111 | V. 01 | 2.047.904.105 | 6.125.237.523 |
| 2 | Cash equivalents | 112 |  | 2----------- | ----------- |
| III | Short---------------------------1 | 120 | V. 02 | 92.220.265.864 | 93.265.648.574 |
|  | Short-term investments | 121 |  | 92.220 .265 .864 | 93.265 .648 .574 |
| 2 | Provision for devaluation of short-term investments | 129 |  | ------------- | ------------ |
| III | Short-term receivables | 130 |  | 557.296.438.621 | 519.224.723.610 |
| 1 | Trade accounts receivables | 131 |  | 481.225.943.875 | 444.120.716.950 |
| 2 | Prepayment to suppliers | 132 |  | 5.615.423.827 | 8.762.913.787 |
| 3 | Short-term intercompany receivables | 133 |  | -------------- |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 72.140 .293 .954 | 68.026.315.908 |
| 6 | Provision for short-term doubtful debts | 139 |  | (1.685.223.035) | (1.685.223.035) |
| IV | Inventories | 140 |  | 54.752.687.130 | 38.156.062.144 |
| 1 | Inventories | 141 | V. 04 | 55.624 .703 .105 | 39.141.863.226 |
| 2 | Provision for devaluation of inventories | 149 |  | (872.015.975) | (985.801.082) |
| V | Other short-term assets | 150 |  | 1.505.202.561 | 2.883.252.331 |
| 1 | Short-term prepaid expenses | 151 |  | 596.802 .884 | 362.134.160 |
| 2 | VAT deductible | 152 |  | 538.202 .588 | 1.955.828.927 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | ---------- | 190.068.674 |
| 4 | Other short-term assets | 158 |  | 370.197.089 | 375.220.570 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 456.295.636.970 | 458.134.852.589 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V.07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 382.547.593.521 | 384.416.561.484 |
| 1 | Tangible fixed assets | 221 | V. 08 | 91.665.307.194 | 94.778.904.969 |
|  | - Historical cost | 222 |  | 200.896.912.363 | 194.117.937.127 |
|  | --Accumulated deprecio-------10-1 | 223 |  | (109.231.605.169) | (99.339.032.158) |
| 2 | Finance leases fixed assets | 224 | V.09 |  | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 5.334.332.797 | 5.378.479.289 |
|  | - Historical cost | 228 |  | 7.413.228.378 | 7.329.976.178 |
|  | - Accumulated depreciation | 229 |  | (2.078.895.581) | (1.951.496.889) |


| 4 | Construction in progress | 230 | V. 11 | 285.547.953.530 | 284.259.177.226 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | --------- |  |
|  | - Historical cost | 241 |  | - |  |
|  | - Accumulate----------------1 | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 71.296.296.825 | 71.296.296.825 |
| 1 | Investment in subsidiaries | 251 |  | -------------1.- | -- |
| 2 | Investment in associate or joint-venture companies | 252 |  | 26.971.296.825 | 26.971.296.825 |
| 3 | Other long-term investments | 258 | V. 13 | 44.325 .000 .000 | 44.325 .000 .000 |
| 4 |  | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 2.451.746.624 | 2.421.994.280 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 1.667.713.010 | 2.421.994.280 |
| 2 | Deferred income tax assets | 262 | V. 21 | 784.033 .614 | ------------1-100 |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 1.164.118.135.251 | 1.117.789.776.771 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 463.903.065.420 | 459.095.292.237 |
| I | Short-term liabilities | 310 |  | 241.000.232.170 | 236.154.197.672 |
| ------1 | Short-term borrowing | 311 | V. 15 | 145.767 .953 .903 | 157.254.283.109 |
| 2 | Trade accounts payable | 312 |  | 38.136.029.226 | 26.911 .373 .520 |
| 3 | Advances from customers | 313 |  | 1.037.059.650 | 518.730.208 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 6.641 .913 .842 | 4.879 .475 .449 |
| 5 | Payable to employees | 315 |  | 1.337.663.815 | 2.145 .496 .996 |
| 6 | Payable expenses | 316 | V. 17 | 1.566 .831 .274 | 572.618 .274 |
| 7 | Intercompany payable | 317 |  | ------------ | ----------- |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 |  | 319 | V. 18 | 46.512 .780 .460 | 43.872.220.116 |
| 10 | Provision for short-term liabilities | 320 |  | ------------12- | - |
| 11 | Bonus and welfare fund | 323 |  |  |  |
| II | Long-term liabilities | 330 |  | 222.902.833.250 | 222.941.094.565 |
| ---1 | Long-term accounts payable-Trade | 331 |  | - |  |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 222.902.833.250 | 222.902.833.250 |
| 4 | Long-term borrowing | 334 | V. 20 | -------------- |  |
| 5 | Deferred income tax payable | 335 | V. 21 | - | 38.261.315 |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 700.215.069.831 | 658.694.484.534 |
| I------ | Capital sources and funds | 410 | V. 22 | 700.215.069.831 | 658.694.484.534 |
| 1 | Paid-in capital | 411 |  | 140.000.000.000 | 140.000.000.000 |
| 2 | Capital surplus | 412 |  | 210.885 .368 .500 | 210.885.368.500 |
| 3 | Other capital of owner | 413 |  |  | -- |
| 4 | Treasury stock | 414 |  | (10.036.370.000) | (10.036.370.000) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | - |  |
| 8 | Financial reserve fund | 418 |  | - | - |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 359.366.071.331 | 317.845.486.034 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 1.164.118.135.251 | 1.117.789.776.771 |

INCOME STATEMENT
Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 178.357.381.535 | 146.168.525.013 | 453.545.154.372 | 376.572.094.238 |
| 2. Deductions | 02 |  | 19.196.241.520 | 30.616.143.617 | 54.998.114.901 | 60.773.224.540 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 159.161.140.015 | 115.552.381.396 | 398.547.039.471 | 315.798.869.698 |
| 4. Cost of sales | 11 | VI. 27 | 126.276.326.953 | 91.055.595.414 | 304.236.575.802 | 245.445.761.746 |
| 5. Gross profit (20=10-11) | 20 |  | 32.884.813.062 | 24.496.785.982 | 94.310.463.669 | 70.353.107.952 |
| 6. Financial income | 21 | VI. 26 | 501.402.097 | 3.513.938.666 | 5.141.200.321 | 12.181.098.382 |
| 7. Financial expenses | 22 | VI. 28 | 3.035.358.597 | 4.308.814.722 | 10.628.371.980 | 13.108.747.380 |
| - In which: Interest expense | 23 |  | 2.469.182.716 | 3.974.789.228 | 9.388.708.869 | 12.179.415.565 |
| 8. Selling expenses | 24 |  | 11.741.063.990 | 10.282.104.826 | 32.811.823.068 | 30.776.340.305 |
| 9. General \& administrative expenses | 25 |  | 3.159.468.021 | 2.652.096.648 | 8.383.973.327 | 7.492.040.970 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 15.450.324.551 | 10.767.708.452 | 47.627.495.615 | 31.157.077.679 |
| 11. Other income | 31 |  | 14.179.823 | 25.491.259 | 22.064.673 | 92.541.080 |
| 12. Other expenses | 32 |  | 90.787.353 | 122.340.008 | 90.787.353 | 122.340.108 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (76.607.530) | (96.848.749) | (68.722.680) | (29.799.028) |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 15.373.717.021 | 10.670.859.703 | 47.558.772.935 | 31.127.278.651 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 2.188.292.467 | 702.483.187 | 6.823.967.084 | 2.384.116.502 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 149.980.570 | (23.238.597) | (822.294.930) | 85.576.719 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 13.035.443.984 | 9.991.615.113 | 41.557.100.781 | 28.657.585.430 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 13.035.443.984 | 9.991.615.113 | 41.557.100.781 | 28.657.585.430 |
| 19. EPS (VND/share) | 70 |  | 947 | 726 | 3.018 | 2.082 |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)


